# The Mysak Report

## FALL 2008

## **DON'T SHOOT THE AGENT!**

The Financial Transactions and Reports Analysis Centre of Canada, (FINTRAC), is responsible for collecting and analyzing financial information and intelligence on suspected money laundering and terrorist financing activities. The IMF or International Money Fund estimates that approximately \$500 billion are laundered each year worldwide.

On June 23, 2008 changes came into effect regarding Canada's antimoney laundering legislation. These changes made it mandatory for real estate brokers and salespeople to obtain identification from clients during financial transactions such as depositing funds.

Although your agent may have known you for years, and you may have worked together previously, your agent is now required to see valid identification from you, such as a birth certificate, passport or driver's license.

The government believes that this new legislation will serve to support the effort to fight terrorist financing and money laundering. So please remember that asking you for ID is now the law.

## **USER-PAY GARBAGE**

On July 1, 2008, Toronto's new pay-

as-you-throw garbage policy came into effect. The more trash put out, the higher the cost to the building owner.

The goal is to divert 70% of waste from landfill by 2010. Currently Toronto's 500,000 multiresidential units divert only 13% in contrast to the 58% diverted by homeowners.

It clearly benefits the landlord to get tenants on side and to encourage recycling options. To assist you with this, a sample letter for tenants from owner can be requested by phoning us at 416-767-5500 or e-mailing us at info@MysakRealty.com.



WATERLOO, 16 units, new furnace, roof, windows. Asking \$1,100,000



heritage building. Only \$2,850,000

OSHAWA, 11 units solid concrete

FOR SALE

construction 7.3% CAP. \$875,000

# CALL NOW FOR A FREE, NO OBLIGATION MARKET EVALUATION

Joe Mysak Office: 416-767-5500 ext. 22 Toll Free: 1-877-382-5500 Fax: 416-760-7878 Email: joe@mysakrealty.com Website: www.MysakRealty.com

# Industry Professionals

# Real Estate Lawyer

Bill Zyla, B.A., L.L.B. Mitchell, Bardyn & Zalucky 416-234-9111 ext. 227 Customer Driven MIDTOWN Honda Richard Macdonald Business Manager 416-789-4101

#### Accountant

Sandy M. Feld, B.Comm. 3089 Bathurst St. Suite 319 Toronto, ON M6A 2A4 416-789-4846

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From Left to Right...

Joe Mysak, Sales Representative

Ashley Lapier, Office Manager

Matt Mysak, Broker of Record

- Dedicated to Investment & Apartment Building Sales Since 1972
- > Certified member of Industrial, Commercial & Investment Council

Melissa Pinto, Reception & Research Department

**Tony Giniotis, Broker** 



#### FOR SALE



TORONTO, in High Park, retirement home, 48 units. Asking \$3,800,000.



TORONTO, Annex, renovated 7 unit with central air.7.8% CAP. \$950,000



TORONTO, best location, Danforth area, renovated 17 units \$1,750,000



BURLINGTON, 14 units. 2-stry town house type w/back yard.\$1,295,000.

# FOR SALE



WHITBY, excellent condition, 24 units with 7.4% CAP \$2,190,000



renovated, 6.5% CAP, \$1,700,000

# SOLD\* in Summer 2008

1177 Weston Rd.	
338 Malaga Rd.	
1631-7 Dundas St. W.	
2218-20 Queen St. E.	
129 Rebecca St.	
174 Fergus Ave.	

Toronto	
Oshawa	
Toronto	-
Toronto	16
Hamilton	
Kitchener	

2 units + 1 store	\$192,000	
6 units	\$525,000	
7 units + 4 stores	\$1,388,000	
6 units + 3 Stores	\$1,900,000	
19 units	\$1,390,000	
24 units	\$1,250,000	
* Source of Info RealTrack Inc.		

# **Our Mission Statement**

We are a powerfully united team dedicated to investment properties and passionately committed to helping our clients achieve their real estate goals, by telling them the truth and using our proven non-traditional selling methods.

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